

Message Text

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73

ACTION ST-01

INFO OCT-01 EA-10 ISO-00 /012 W
----- 083143

R 070240Z JUL 75
FM AMEMBASSY SUVA
TO SECSTATE WASHDC 4128
INFO AMEMBASSY WELLINGTON
AMCONSUL MELBOURNE

UNCLAS SUVA 736

A/OPR/ST/S

EA/EX

E.O. 11652: N/A
TAGS: ASUP FJ
SUBJ: RHD VEHICLE

REF: DEPT'S A-3941 OF JUNE 9, 1975

1. AS DEPT AWARE, SUVA IS SCHEDULED TO REPLACE ITS 1972 HOLDEN BELMOUNT SEDAN IN FY 1976 (VEHICLE IS THREE YEARS OLD THIS MONTH). EMBASSY UNDERSTANDS THAT IN VIEW OF FACT POST HAS BEEN ELEVATED TO EMBASSY IT IS NOW ENTITLED TO CHIEF OF MISSION (COM) SEDAN.

2. EMBASSY HAS BEEN APPROACHED BY BURNS PHILP COMPANY, LOCAL AGENTS FOR HOLDEN, WITH OFFER OF HOLDEN STATESMAN

SEDAN (DEVILLE OR CUSTOM). DEVILLE SEDAN IS USED BY COM'S OF THREE DIPLOMATIC MISSIONS IN SUVA (AUSTRALIA, NEW ZEALAND, PAPUA NEW GUINEA). AT EMBASSY'S REQUEST, BURNS PHILP HAS GIVEN FOLLOWING QUOTATIONS OF DUTY-FREE PRICES:

A. HOLDEN STATESMAN DE VILLE SEDAN, 308 CU. IN. V8, BENCH FRONT SEAT, AUTOMATIC TRANSMISSION, DISC BRAKES, POWER STEERING, AIR CONDITIONING, ETC. FIJI DOLS 6893 (US DOLS 8616).

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B. HOLDEN STATESMAN CUSTOM SEDAN, SAM SPECIFICATIONS EXCEPT

253 CU. IN. FIJI DOLS 6274 (US FOLS 7842).

3. BURNS PHILP HAS OFFERED FOR TRADE IN OF EXISTING HOLDEN BELMONT FIJI DOLS 2800 (US DOLS 3500). THIS MEANS TOTAL FOR DE VILLE SEDAN WOULD BE USDOLS 5116 AND FOR CUSTOM SEDAN USDOLS 4342. CUSTOM SEDAN IS WELL WITHIN LIMIT OF USDOLS 4900 SET FOR COM SEDANS, AND DE VILLE, BY FAR BETTER CAR, IS ONLY USDOLS 216 OVER LIMIT. AMCONSUL MELBOURNE IS IN BETTER POSITION TO COMPARE TWO VEHICLES THAN IS SUVA, AND MAY WISH TO COMMENT.

4. BURNS PHILP RESERVES RIGHT TO AMEND QUOTATION ON OR BEFORE DELIVERY AS PRICING STRUCTURE CHANGES DUE TO CIRCUMSTANCES BEYOND ITS CONTROL (E.G. EXCHANGE RATES, FREIGHT RATES). IN THIS CABLE EMBASSY USED RATE OF FDOL 1.00 ; US DOLS 1.25. RATE IS ACTUALLY THIS DATE SLIGHTLY LOWER THAN THAT AND GAS BEEN FALLING. IT IS FLOATING RATE, HOWEVER, AND MAY GO UP SLIGHTLY.

5. PLEASE ADVISE IF EMBASSY CAN PERSUE THIS MATTER WITH BURNS PHILP.

HALL

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NNN

Message Attributes

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